

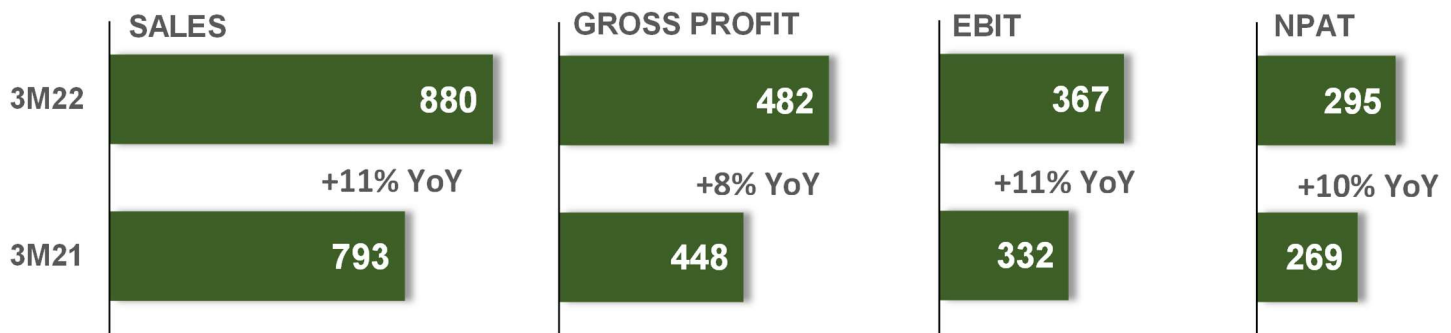
The biggest herbal medicine manufacturer in Indonesia with more than 70 years of experience

Sido Muncul (SIDO) is the biggest and modern herbal manufacturer in Indonesia. It continues to be the market leader in herbal/traditional products category. Having more than 300 SKUs with strong brand image and become top of mind for Indonesian consumers. The brands such as Tolak Angin and Kuku Bima Ener-G! have been long-standing brands for decades.

Financial Performance

(in IDR billion / Unaudited)

Update 3M22



Growth continues, solid start for the year 2022

- > Consolidated sales growth of 11% yoy; Detail sales growth per segment:
 - > Herbal & Supplement: +5%
 - > Food & Beverages: +20%
 - > Pharmaceutical: +42%
- > Russia-Ukraine conflict has created volatility on raw material prices, especially for F&B segment. GPM of F&B declined around 3%. On the other hand, margin of Herbal is stable high. While, Pharmaceutical's margin up 7%, driven by solid growth and product mix.
- > NPAT of IDR 295bn up 10% yoy derived from higher sales volume and OPEX efficiencies to offset materials cost pressure. Smart A&P strategy will be implemented to support margin recovery and improvement.
- > Maintain guidance for 2022 with >15% growth on topline and bottom line

Corporate Update 3M22

- > Total dividend of 2022 is Rp 38 per share or 90% payout of 2022 NPAT. The final dividend of Rp 22.7 per share will be distributed on 28 Apr.

New Products Launched in 3M22



Dividend per Share

