

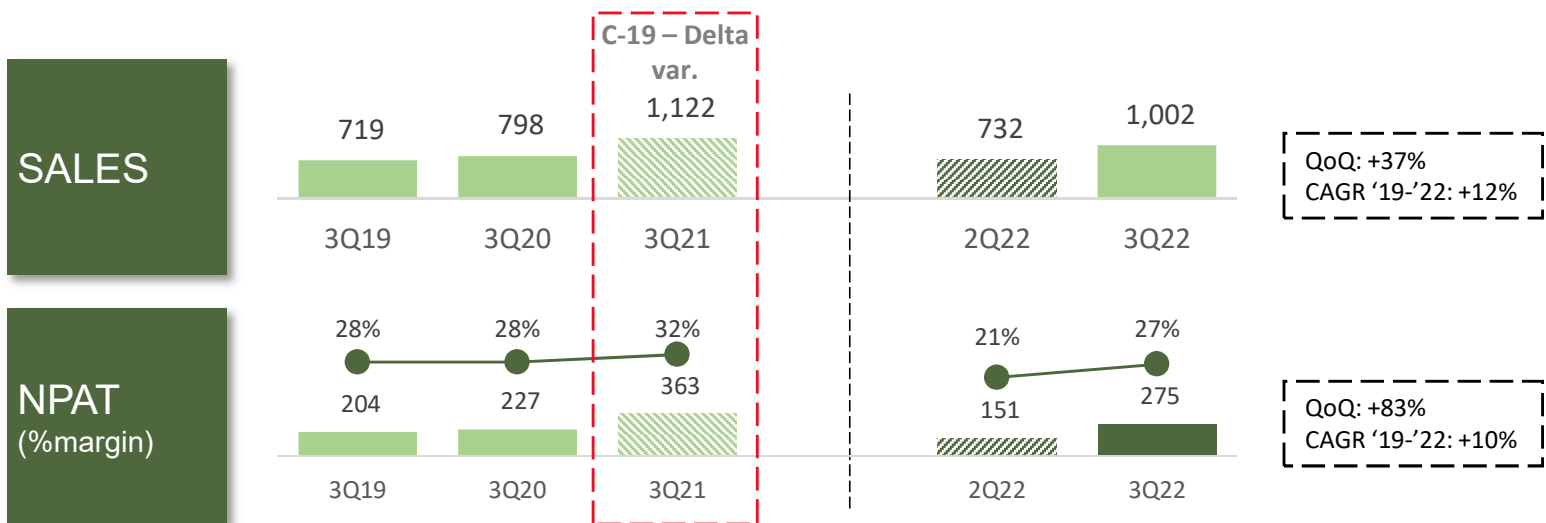
**The biggest herbal medicine manufacturer in Indonesia with more than 70 years of experience**

Sido Muncul (SIDO) is the biggest and modern herbal manufacturer in Indonesia. It continues to be the market leader in herbal/traditional products category. Having more than 300 SKUs with strong brand image and become top of mind for Indonesian consumers. The brands such as Tolak Angin and Kuku Bima Ener-G! have been long-standing brands for decades.

**Financial Performance**

(in IDR billion / Unaudited)

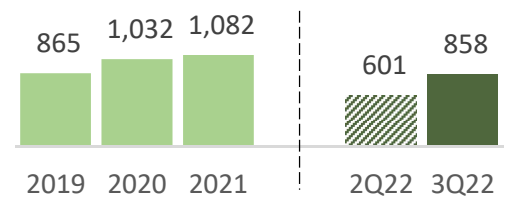
**3Q 2022**



**Strong Rebound In 3Q From 2Q 2022**

- > Quarter on quarter performance shows strong rebound as per our commitment to take swift action to mitigate further risk from inflation impact in the 2H22.
- > Sales per segment of 3Q performance (QoQ):
  - > Herbal & Supplement: +45%
  - > Food & Beverages: +26%
  - > Pharmaceutical: +1%
- > Guidance for 4Q22; Sales and NPAT increase >20% vs. 3Q22, focus on the quarter on quarter improvement.
- > Dividend payout ratio is maintained at 90%

**Solid Cash Position**



**Improved Cash Cycle**

